



Nicole LeVine, Board Chair





### **Opening Ceremony**



## Flag Ceremony





### Pledge of Allegiance



I pledge allegiance to the flag of the United States of America

And to the republic for which it stands,

One nation, under God, indivisible,

With liberty and justice for all.

### **The Girl Scout Promise**

On my honor,
I will try
To serve God\* and my country,
To help people at all times,
And to live by the Girl Scout Law.



### **The Girl Scout Law**

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister to every Girl Scout.





## Opening Ceremony











**Governance Award** 







### **Anne Baum**

### **Loraine Ballard Morrill**







### **Anne Baum**

### **Loraine Ballard Morrill**







### **Parliamentary Rules**

Mary Scout,
Registered Parliamentarian



### **Quorum Report**

Joann Gonzalez-Generals, Board Secretary







### 2025 Annual Meeting Agenda

- •Call to Order Nicole LeVine, Board Chair
- Opening Ceremony
- Mission Moment: Governance Award
- •Introduction of Parliamentarian & Overview of Parliamentary Rules Mary Scout
- •Report of Quorum Joann Gonzalez-Generals, Board Secretary
- Approval of the Minutes Committee
- Appointment of Tellers
- •Governance Report Nicole LeVine, Board Chair
- •Treasurer's Report Jennifer Dempsey Fox, Board Treasurer
- •Management Report Kim E. Fraites-Dow, CEO
- •Celebration of:
  - Top Cookie Sellers Kathy Killian & Bunmi Ojikutu, Board Members-at-Large

### •Board Development Committee Report

- •Presentation of the Slates –*Anne Baum, Member of the BDC* 
  - Board of Directors: Officers
  - Board of Directors: Members-at-Large
  - Board of Directors: Girl Advisors
  - Board Development Committee
     Members
  - Girl Delegates
  - 2026 National Council Delegation
- Scholarship and Award Recipients -

Diana Cortes & Stephanie Kosta, Board Members-at-Large and Ann Donley & Deb Walters, Co-Chairs of Adult Camping Weekend

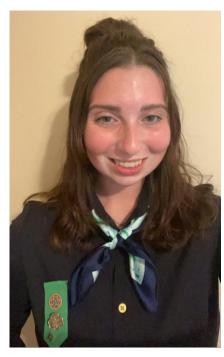
- Recognition of Bronze, Silver, and Gold Award Girl Scouts Nicole LeVine
- Recognition of Lifetime members Nicole LeVine
- Adjournment of Annual Meeting

Approval of the Minutes Committee Appointment of the Tellers

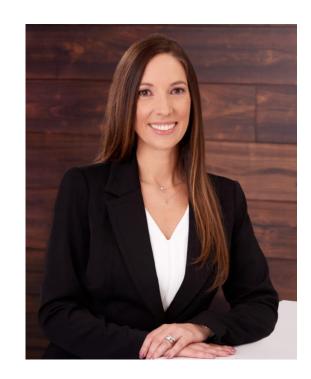




### **Approval of the Minutes Committee**



Sophia Faust 2023 National Council Delegate



Maria Read Service Unit Alternate



**Tejal Shah** former SU Delegate



Annual Meeting | May 3, 2025

### **Appointment of the Tellers**



**Linda Mills**Former Service Unit Delegate



**Shawnna Difilippo**Service Unit Delegate







# Fall Delegate Council Meeting

October 15, 2024





### Special 57th NCS

### October 19, 2024



### Girl Scout Membership Dues

- \$45 annual dues for girls in MY26
  - (starting with Early Bird/Spring Renewal in April 2025)
- \$65 annual dues in MY27
- \$30 annual dues for adults in MY26

### These increases are investments in our Movement's future:

- These dues increases will play a crucial role in strengthening our ability to serve our current community of families and will also help us reach new families.
- GSEP will continue to offer financial aid to any new or returning member who requires and asks for help.



### Local and National Governance Recap... continued





### Special Acknowledgements: outgoing Board members

**Anne Baum** 









**Terri Boyer** 

### Special Acknowledgements: outgoing Girl Advisors



Lindy, Marisa, and Myah



### Special Acknowledgements: outgoing Girl Advisors











### **Treasurer's Report**

Jennifer Dempsey Fox, Board Treasurer



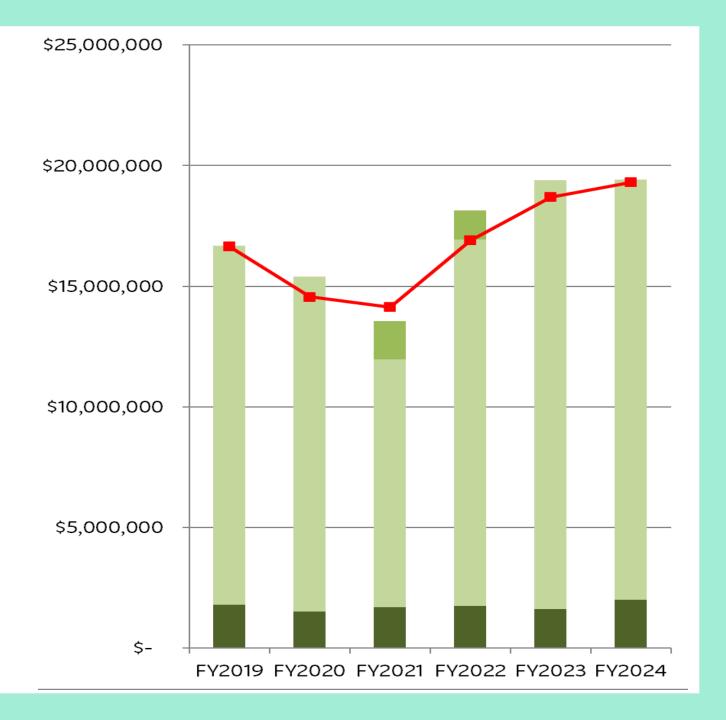
### FY19-FY24 Financials

Gov't Pandemic Grant

Earned Revenue

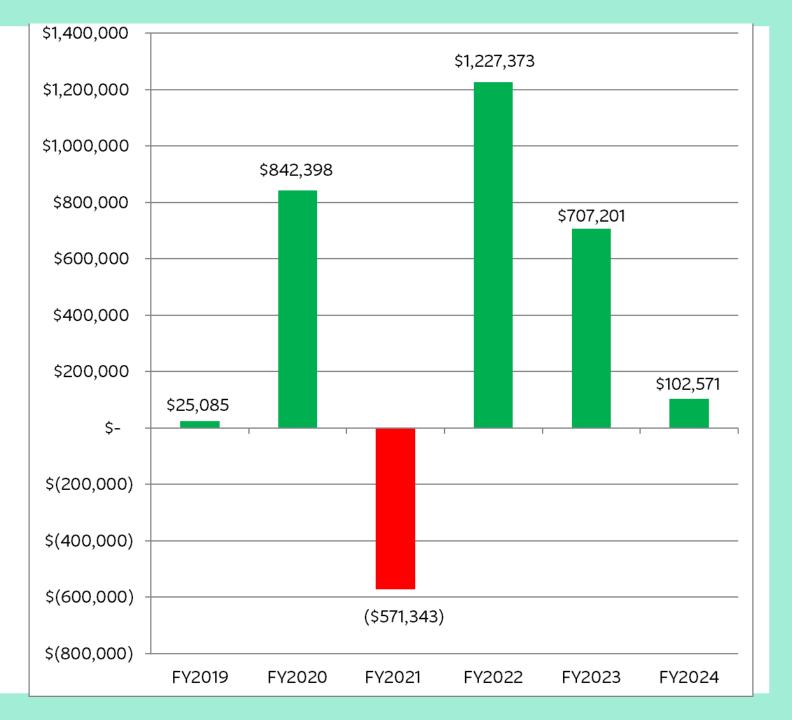
Contributed Revenue

Operating Expenses

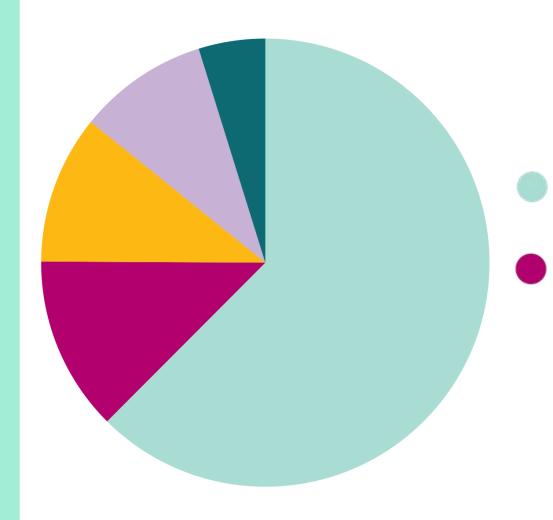


Annual Meeting | May 3, 2025

# FY19-FY24 Actual Surplus/ (Deficit)



#### **2024 REVENUE**

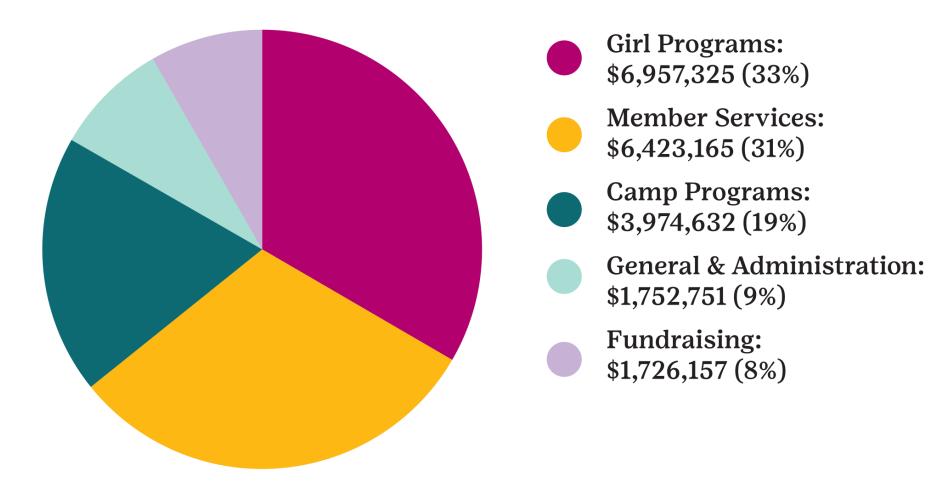


- Product Program (Net Cost of Goods): \$14,208,173 (62%)
- Contributions, Bequests, Grants & Events: \$2,867,680 (13%)
- Government Grants: \$2,439,926 (11%)
- Program Service Fee: \$2,135,718 (9%)
- Merchandise Sales & Other: \$1,092,336 (5%)

**Total Revenue:** \$ 22,743,833

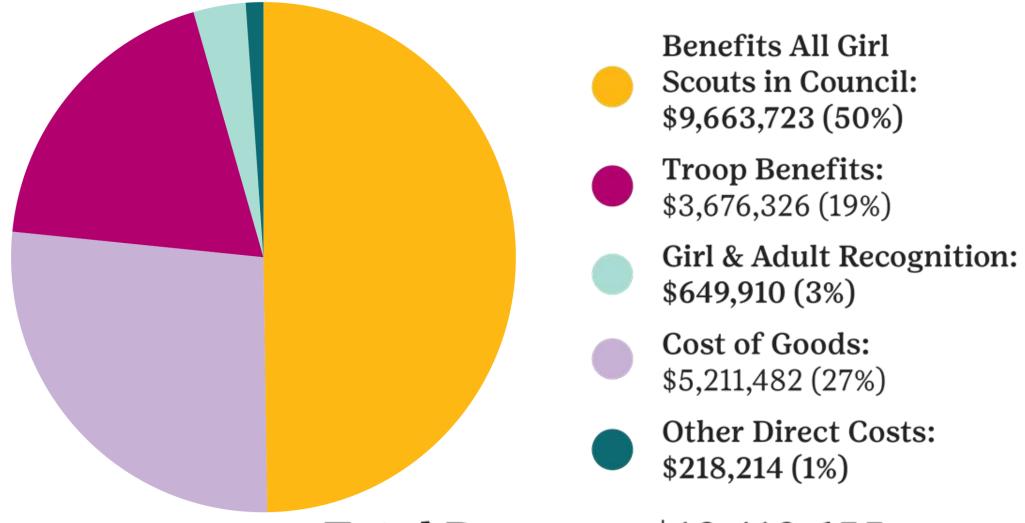


### **2024 EXPENSES**





#### **2024 PRODUCT PROGRAM**



**Total Revenue:** \$19,419,655



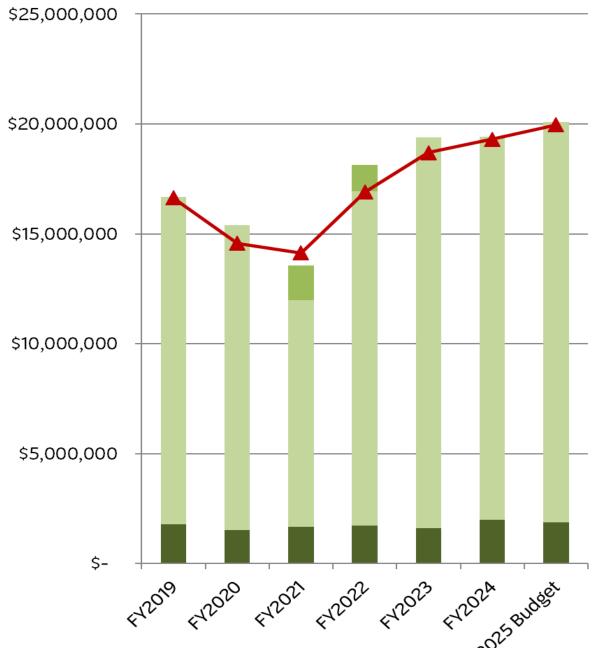
# FY19-FY24 Financials and FY25 Budget

Gov't Pandemic Grant

Earned Revenue

Contributed Revenue

Operating Expenses





FY19-FY24
Actual Surplus/(Deficit)
and FY25 Budget







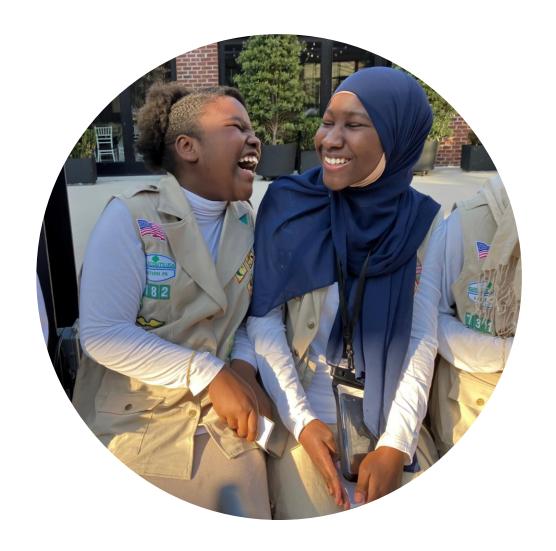


## **Management Report**

Kim E. Fraites-Dow, Chief Executive Officer



## **Strategy & New Markets**





## Member & Community Excellence

























#### **Operational Excellence**





#### **Functional**



#### Excellence



Annual Meeting | May 3, 2025

## Management Report







## Top Cookie Sellers: Daisies



**Jivika B. – 1,919 boxes** 

Elliani J. - 1,641 boxes





**Evelyn F. - 1,528 boxes** 

#### Top Cookie Sellers: Brownies



Ja'Khari C. - 2,611 boxes

**Jordan F. – 2,513 boxes** 





**Eliana L. – 2,105 boxes** 

## Top Cookie Sellers: Juniors



Maci B. - 6,658 boxes

Lily D. - 5,008 boxes





**Kourtney L.B. – 4,018 boxes** 

#### **Top Cookie Sellers: Cadettes**



Scootaloo L. - 6,105 boxes

**Kyra T. - 5,042 boxes** 





**Amber T. - 5,030 boxes** 

## Top Cookie Sellers: Seniors



Diahna S. - 8,393 boxes



**Chloe T. - 4,859 boxes** 



**Harper S. – 3,319 boxes** 

### Top Cookie Sellers: Ambassadors



**Sana'a H. - 2,750 boxes** 

Brianna C. - 2,660 boxes





Cyneathia R. – 2,428 boxes

#### Top Cookie Seller in each Region



Diahna S.
Region 1
(Philadelphia)



Kyra T.
Region 2
(Berks, Chester, and Delaware counties)



Scootaloo L.
Region 3
(Bucks, Carbon, Lehigh, Montgomery, and Northampton counties)



# FOR YOUR SUPPORT







#### **BDC** Report





#### **GSEP's Board Development Committee – GY24-25**



**Debbie O'Brien**, *Chair*, - Senior VP & Market Manager at Bank of America



**Anne Baum -** President, Lehigh Valley Reilly Children's Hospital



**Joann Gonzalez-Generals -** Director of the Upward Bound Program, University of Pennsylvania



**Miriam Shou** - Partner, Consulting Cyber, Risk and Regulatory Data and Technology, PwC



Laura Azzalina- (Retired)
Executive Vice President and
Director of Community Banking
for Firstrust Bank



Michele Box – Director, Structure Credit Executive for Bank of America



**Sandy Faust -** Administrative Mental Health Case Manager at Service Access & Management



Kathryn Epps Roberson – President & CEO of the Fund for the School District of Philadelphia-



**Deb Walters -** Retired Pennridge School District Teacher

#### **2025 Slate of Candidates**

- Board of Directors:
  - Officers
  - Members-at-Large
  - Girl Advisors
- Board Development Committee
- Girl Delegates
- 2026 National Council Delegation





## **Board Officers**

#### **Board Chair**



Nicole LeVine 2<sup>nd</sup> term

#### **First Vice Chair**



Debbie O'Brien 2<sup>nd</sup> term



## **Board Officers**

#### **Vice Chair**



Fusun Bubernack 1st term

#### **Vice Chair**



**Stephanie Kosta**1st term



## **Board Officers**

#### **Treasurer**



Jennifer Dempsey Fox
1st term

**Secretary** 



Joann Gonzalez-Generals 2nd term



#### **Board Officers: Slate**

Nicole LeVine - Chair

**Debbie O'Brien** – First Vice Chair

Fusun Bubernack - Vice Chair

**Stephanie Kosta** – Vice Chair

**Jennifer Dempsey Fox** – *Treasurer* 

Joann Gonzalez-Generals - Secretary





1st term



**Fari Azad** 



**Lisa Detwiler** 



**Stephanie Sherry** 







**Mary Beth Biddle** 



**Kathy Killian** 



**Bunmi Ojikutu** 



2nd term



**Rick Perkins** 



**Ashley Russo** 



**Miriam Shou** 



3rd term



**Allison Green Johnson** 



# **Board Members-at-Large: Slate**

#### 1st term:

Fari Azad
Lisa Detwiler
Stephanie Sherry

#### 2nd term:

Mary Beth Biddle

Kathy Killian

Bunmi Ojikutu

**Rick Perkins** 

Ashley Russo

Dayi Miriam Shou

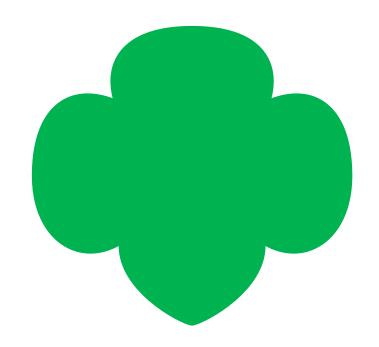
#### 3rd term:

Allison Green Johnson



# **Board Member-at-Large**

Nomination from the floor





# **Board Member-at-Large**

#### Nomination from the floor

1st term



A.J. Jordan



#### Girl Advisors to the Board



#### Girl Advisors to the Board



Maggie Menarde



**Makena Seng** 



**Sydney Vance** 



#### Girl Advisors to the Board: Slate

Maggie Menarde Makena Seng Sydney Vance



### Girl Advisors to the Board

pinning ceremony







#### Chair



Joann Gonzalez-Generals
1st term



#### **Board members of the BDC**



**Lorina Marshall-Blake**1st term



**Debbie O'Brien**1st term



Miriam Shou 2<sup>nd</sup> term



#### Non-Board Volunteers of the BDC



**Terri Boyer** 1st term



Kathryn Epps
2nd term



Sandy Faust 2<sup>nd</sup> term



**Deb Walters** 2<sup>nd</sup> term

## **Board Development Committee: Slate**

1st term:

Joann Gonzalez-Generals, Chair

Terri Boyer

Lorina Marshall-Blake

Debbie O'Brien

2<sup>nd</sup> term:

Kathryn Epps

Sandy Faust

Miriam Shou

**Deb Walters** 







Sarah Awadalla



Sarah Bernholdt

Margot Ferrara



Sophie Getty



Sarah Davis



**Gwen Harding** 



Fiona Harvey

**Charlotte Hiscott** 



Clare Jordan



Kaylee Heller



Mila Kent



Lauren Lee

Anja Montich



Lylah Morris



Anvi Mathur



Kate Orr



Gabe Otto



Sira Powell



**Leah Pontzer** 

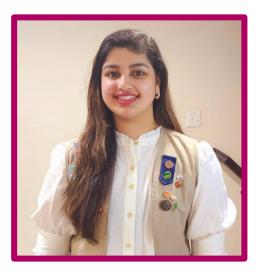




Catherine Qian



Miranda Read



Aarna Singh



Gillian Smith



Emma Solomon



Joycelynn Spengler



**Emily Takefman** 

Madeline White



Ivana York



Claire Titus

## Girl Delegates: Slate

Sarah Awadalla

Sarah Bernholdt

Sarah Davis

Margot Ferrara

Sophie Getty

**Gwen Harding** 

Fiona Harvey

Kaylee Heller

**Charlotte Hiscott** 

Clare Jordan

Mila Kent

Lauren Lee

**Anvi Mathur** 

Anja Montich

Lylah Morris

Kate Orr

Gabe Otto

**Leah Pontzer** 

Hansika Potti

Sira Powell

Catherine Qian

Miranda Read

Aarna Singh

Gillian Smith

**Emma Solomon** 

Jocelynn Spengler

**Emily Takefman** 

**Claire Titus** 

Madeline White

Ivana York

Pinning ceremony



## 2026 National Council Delegation







Gisele Albert
Chester County



**Sandy Faust** *Berks County* 



Margot Ferrara

Montgomery County





**Kim Fraites-Dow** *Delaware County* 



Mikayla Havers
Bucks County



Charlotte Hiscott

Delaware County





**Taylor Hope** *Philadelphia County* 



**Ellen lobst**Lehigh County



Nicole LeVine
Bucks County





**Katelyn Orkin Chester County** 



Philadelphia County



**Sira Powell** Northampton County





**Chris Reber** *Northampton County* 



Saanvi Shah Bucks County



**Devyn Stek** *Montgomery County* 





**Chloe Thompson** *Delaware County* 



**Deb Walters** *Bucks County* 



Suzi Walters

Montgomery County



**Sarah Wimberly** *Philadelphia County* 



#### 2026 NC Alternate Delegate Nominees



**Lindy Arnold** *Montgomery County* 



Emma Smirk
Bucks County



Katelyn Wascavage
Delaware County



**Olga Torres** *Northampton County* 



#### 2026 NC Alternate Delegate Nominees



Sarah Davis
Bucks County



Ashley Eiss Lehigh County



Kate Schartel Novak
Bucks County



**Cali Mccants** *Philadelphia County* 



## 2026 National Council Delegation

#### **DELEGATES**

Gisele Albert

Sandy Faust

Margot Ferrara

Kim Fraites-Dow

Mikayla Havers

**Charlotte Hiscott** 

**Taylor Hope** 

Ellen lobst

Nicole LeVine

Katelyn Orkin

Sira Powell

**Bridget Powell** 

**Christine Reber** 

Saanvi Shah

Devyn Stek

Chloe Thompson

**Deb Walters** 

Suzann Walters

Sarah Wimberley

#### **ALTERNATES**

Lindy Arnold

**Emma Smirk** 

Katelyn Wascavage

Olga Torres

Sarah Davis

Ashley Eiss

Kate Schartel Novak

Cali Mccants





# The Union League of Philadelphia: Good Citizenship Award





# The Union League of Philadelphia: *Good Citizenship Award*

Gisele Albert
Lindy Arnold
Patricia Buckner
Leila Elgharbaoui
Leah Foster

Charlotte Hiscott
Sara Beth Hughes
Kinsley Jackson
Emilia Menna
Katelyn Orkin

Catherine Qian
Miranda Read
Katie Wadsworth
Madeline White
Margaretta Wilson





#### Scholarships!



# Dotti Martin Educational Scholarship/Destination Fund

**Bailey Cannon** 





### Elizabeth G. Dorsett Memorial Scholarship

#### **Stella Tucker**





### Janet and Solomon Eshner Scholarship

#### **Marisa Maisano**





#### **Kiwanis Scholarship**



**Annabella Story** 



**Hazel Weakley** 



#### **Maurice Seltzer Science and Math Award**



Kaelyn Stek



Alea Nakhleh



#### Muriel E. Lehman Award

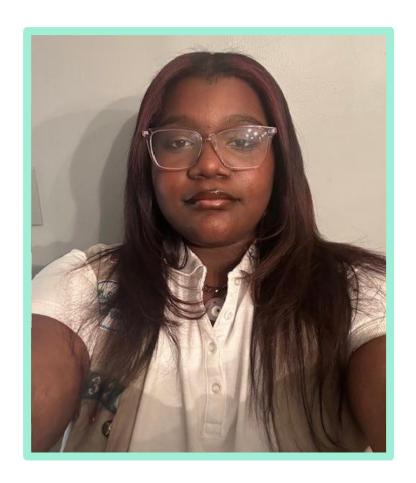
Virginia Hayes





## Renée Carol Harper Memorial Scholarship

#### **Briana Culbreath**







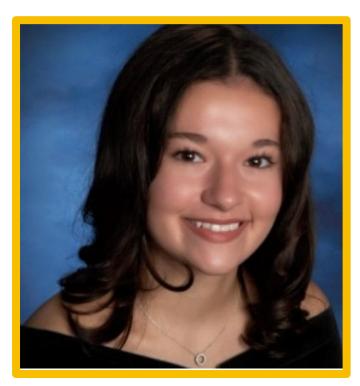




**Scarlett Bauer** 



**Hannah Brady** 



**Gina Burtaluto** 





**Taylor Dahms** 



**Myah Derer** 



Marisa Maisano





Kaelyn Stek



**Annabella Story** 



**Anika Suresh** 





**Stella Tucker** 



**Hazel Weakley** 



## Sonia Foderaro Memorial Scholarship





# Sonia Foderaro Memorial Scholarship



Kaelyn Stek



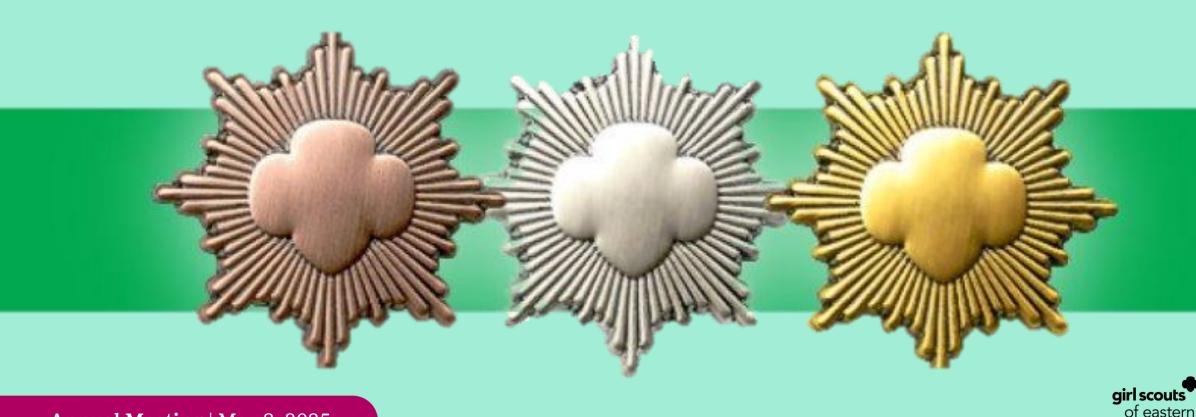


# Recognition of Lifetime Members





# Recognition of Bronze, Silver, & Gold Award Girl Scouts



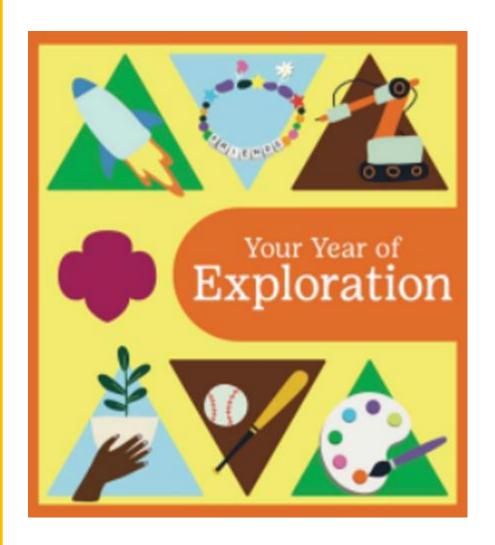
Annual Meeting | May 3, 2025

pennsylvania

# **Board Chair's Closing Remarks**



#### Renew your Girl Scout membership today!



- By May 11: Chance to win one of five \$250 gift cards to purchase tickets to see the Philadelphia Phillies
- By May 18: Chance to win one of four \$100
   Camp or Program Credits, valid in MY25 or MY26 with no exclusions
- By June 30: Chance to win one of four \$50
   Camp or Program Credits, valid in MY25 or MY26 with no exclusions





Join us at camp this summer!!



# **May 17**

10 am - 5 pm @ the PA Convention Center in Philadelphia

Tickets are only \$35



# **Special Delegate Council Meeting:**

7-8 pm on June 4<sup>th</sup> on Zoom

All interested members are welcome!







#### Now's the time!

# Election of Service Unit Delegates & Service Unit Alternates by August 31<sup>st</sup>!









Thank you!

Enjoy your summer!



