



# 2026 ANNUAL MEETING



## Call to Order

**Nicole LeVine**  
*Board Chair*

# Welcome, Girl Scouts!



# Opening Ceremony





# Flag Ceremony

Annual Meeting | May 2, 2026

girlscouts  
of eastern  
pennsylvania

# Pledge of Allegiance



I pledge allegiance to the flag of  
the United States of America

And to the republic for which it  
stands,

One nation, under God, indivisible,

With liberty and justice for all.

# Girl Scout Promise

On my honor,  
I will try  
To serve God\* and my country,  
To help people at all times,  
And to live by the Girl Scout Law.



# Girl Scout Law



I will do my best to be  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong,  
and responsible for what I say and do,  
and to respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place,  
and be a sister to every Girl Scout.



# Opening Ceremony



# 2026 ANNUAL MEETING

# Mission Moment: *Governance Award*



# Governance Award



**Ellen Iobst**

*Board Member-at-Large  
Chair, Property Committee*

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@ ACW

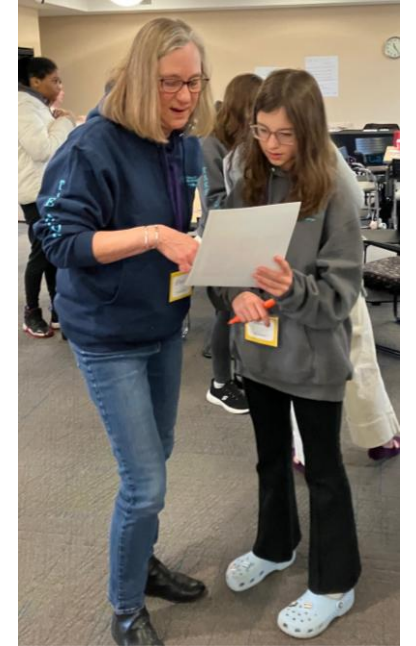


facilitating a Democracy badge program

# Ellen lobst



@ the Gold Awards Ceremony



@ CAGB workshop



@ Frances Hesselbein documentary screening



@ 2023 NCS



Presenting the GSUSA Life Saving Award - Medal of Honor



Checking on the renovation project at Camp MH

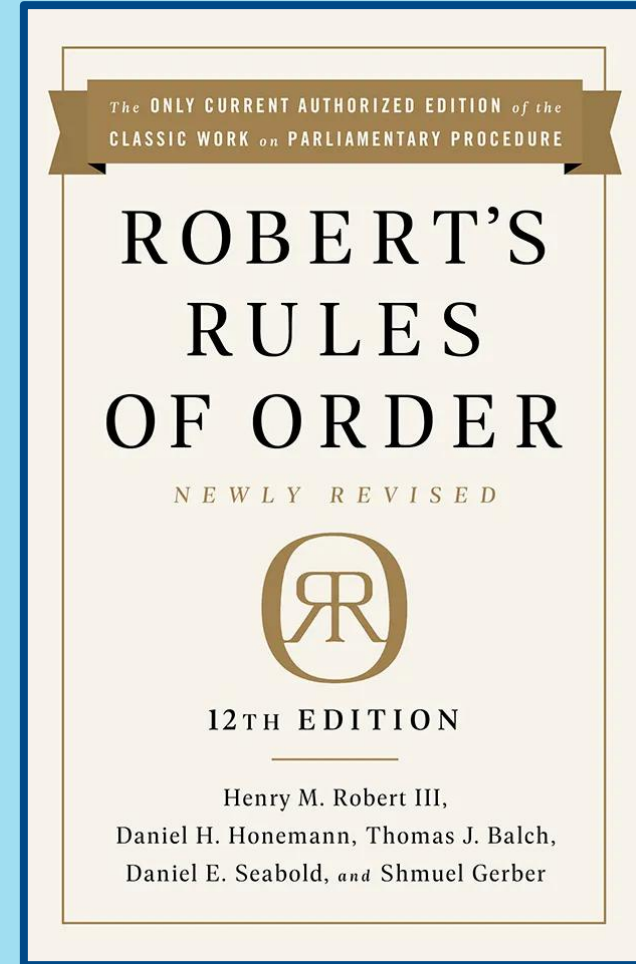


# 2026 ANNUAL MEETING

# Parliamentary Rules



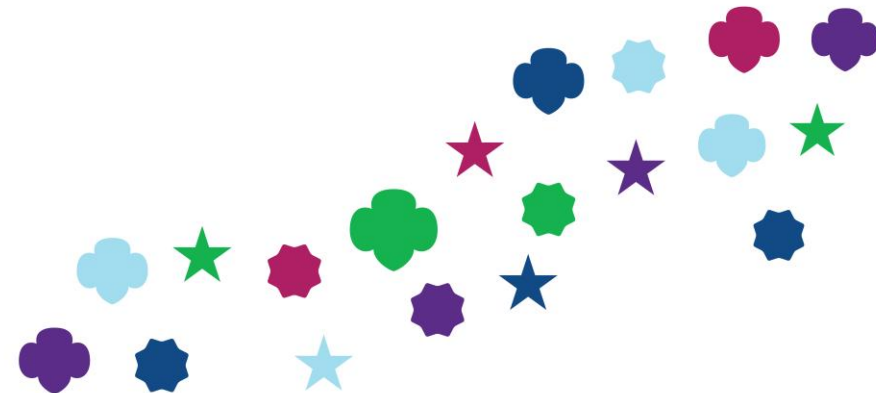
**Maryann Kolbeck**  
*Registered  
Parliamentarian*



# Quorum Report



**Joann Gonzalez-Generals,**  
*Board Secretary*



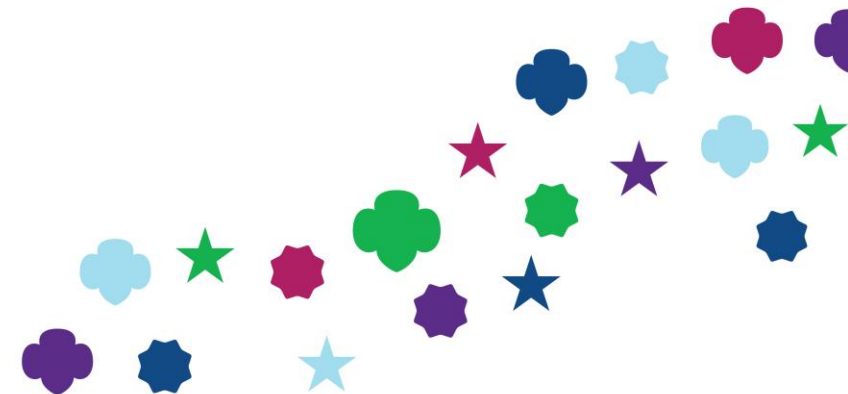
# First Votes



# 2026 Annual Meeting Agenda

- Call to Order - *Nicole LeVine, Board Chair*
- Opening Ceremony
- Mission Moment: Governance Award
  
- Introduction of Parliamentarian & Overview of Parliamentary Rules
- Report of Quorum -- *Joann Gonzalez-Generals, Board Secretary*
- Approval of the Minutes Committee
- Appointment of Tellers
  
- **Governance Report** – *Nicole LeVine*
- **Treasurer's Report** – *Jennifer Dempsey Fox, Treasurer*
- **Management Report** – *Kim E. Fraites-Dow, CEO*
  
- Board Development Committee Report -  
**Presentation of the Slates:** *Joann Gonzalez-Generals, Chair of the BDC*
  - Board of Directors: Members-at-Large
  - Board of Directors: Girl Advisors
  - Board Development Committee Members
  - Girl Delegates

- **Top Cookie Sellers** – *Bunmi Ojikutu & Kathy Killian, Board Members-at-Large*
  
- **Scholarship and Award Recipients** –  
*Mary Beth Biddle, Board Member-at-Large & Scholarship Committee member and Deb Walters, Board Development Committee member & Co-Chair of Adult Camping Weekend*
  
- Recognition of Bronze, Silver, and Gold Award Girl Scouts – *Nicole LeVine*
- Recognition of Lifetime members – *Nicole LeVine*
  
- Adjournment of Annual Meeting



# Approval of the Minutes Committee

## Appointment of Tellers



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# Approval of the Minutes Committee



**Madelynn Dilliard**  
*Service Unit Delegate*



**Gwen Harding**  
*Girl Delegate*



**Amber Thompson**  
*Service Unit Delegate*

# Appointment of Tellers



**Tammy Hui**  
*Service Unit Manager*



**Linda Mills**  
*former Service Unit Delegate*



# Governance Report

Nicole Levine,  
*Board Chair*

# *Recap:* **Fall Delegate Council Meeting**



**Fall  
Delegate Council  
Meeting**

October 16, 2025

**girlscouts**  
of eastern  
pennsylvania

*Wifi password: Welcome2GSEP*

1

# Recap: Winter & Spring Delegate Council Meetings



**❄️ Winter ❄️  
Delegate Council  
Meeting**

February 10, 2026



**Spring Delegate  
Council Meeting**

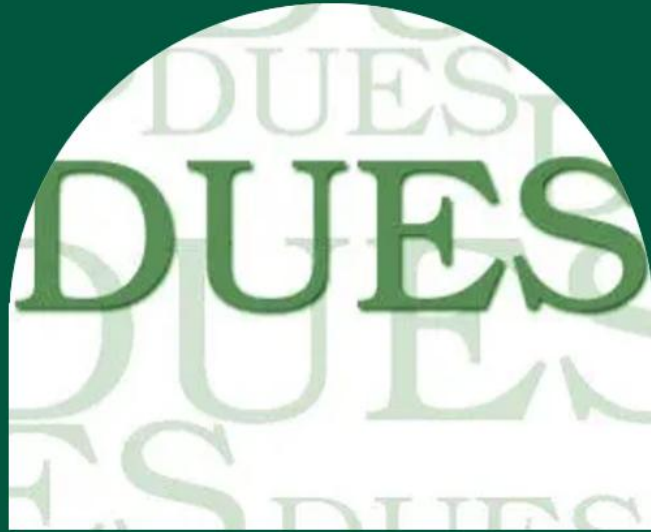
March 18, 2026





...Girl members may not engage in any direct solicitation for money except **girl members** for Girl Scout Seniors and Ambassadors, who may solicit philanthropic donations to their councils of cash or in-kind goods for Girl Scout **Bronze, Silver, and** Gold Award projects, provided they have secured prior written permission from their council's Chief Executive Officer, Chief Development Officer, or their designee.

In addition, girls must abide by their own Council's policies and procedures with regard to this matter.



The National Board of Directors must obtain approval from the National Council whenever a planned dues increase will result in dues increasing more than a total of 25% **15%** in any one triennium.



GSUSA, along with its alliances and relationships with corporations and businesses, shall not sell, license or otherwise provide for sale any food product bearing the Girl Scout name or service mark when related to the flavors, branding, or likeness of Girl Scout Cookies during the designated entrepreneurship program sales period of any Girl Scout council.

# *Special Acknowledgement:* **Outgoing Girl Advisors**



*Thank you, Sydney, Maggie, and Makena!*

# *Special Acknowledgement:* **Outgoing Girl Advisors**



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# 2026 ANNUAL MEETING

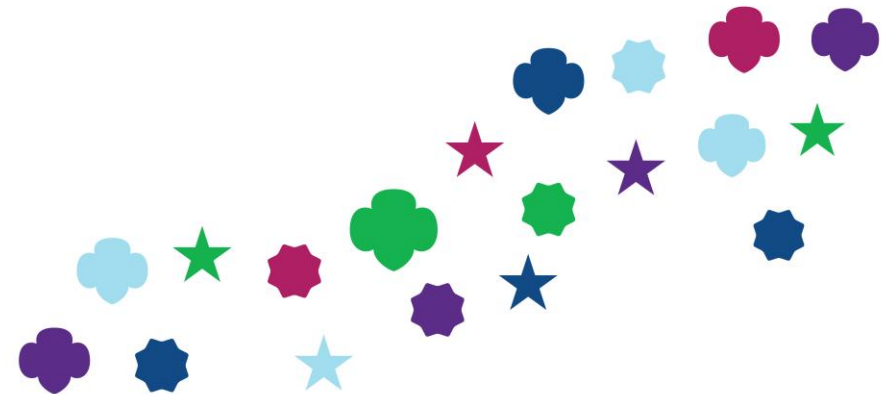
# Treasurer's Report



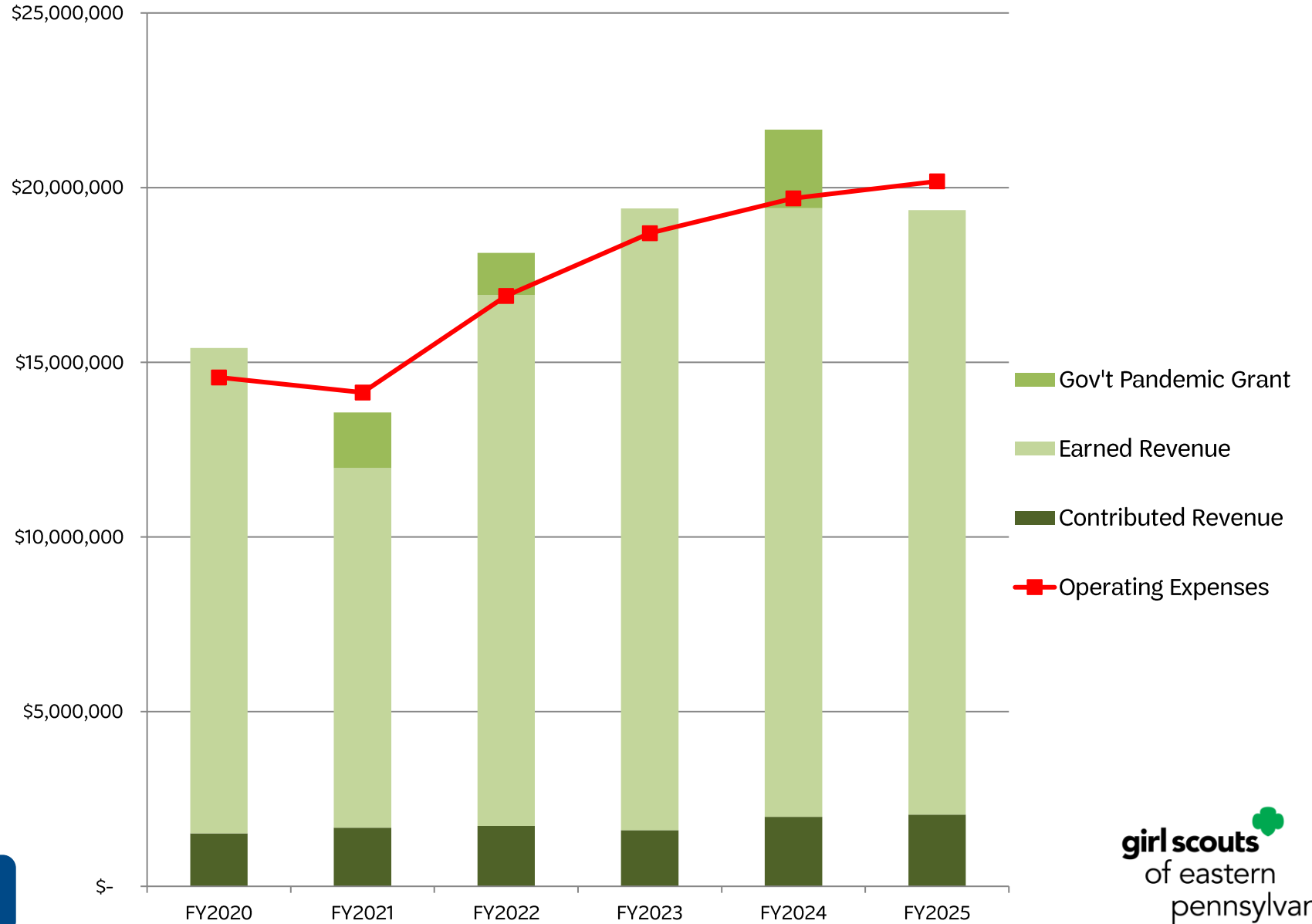
# Treasurer's Report



**Jennifer Dempsey Fox**  
*Board Treasurer*

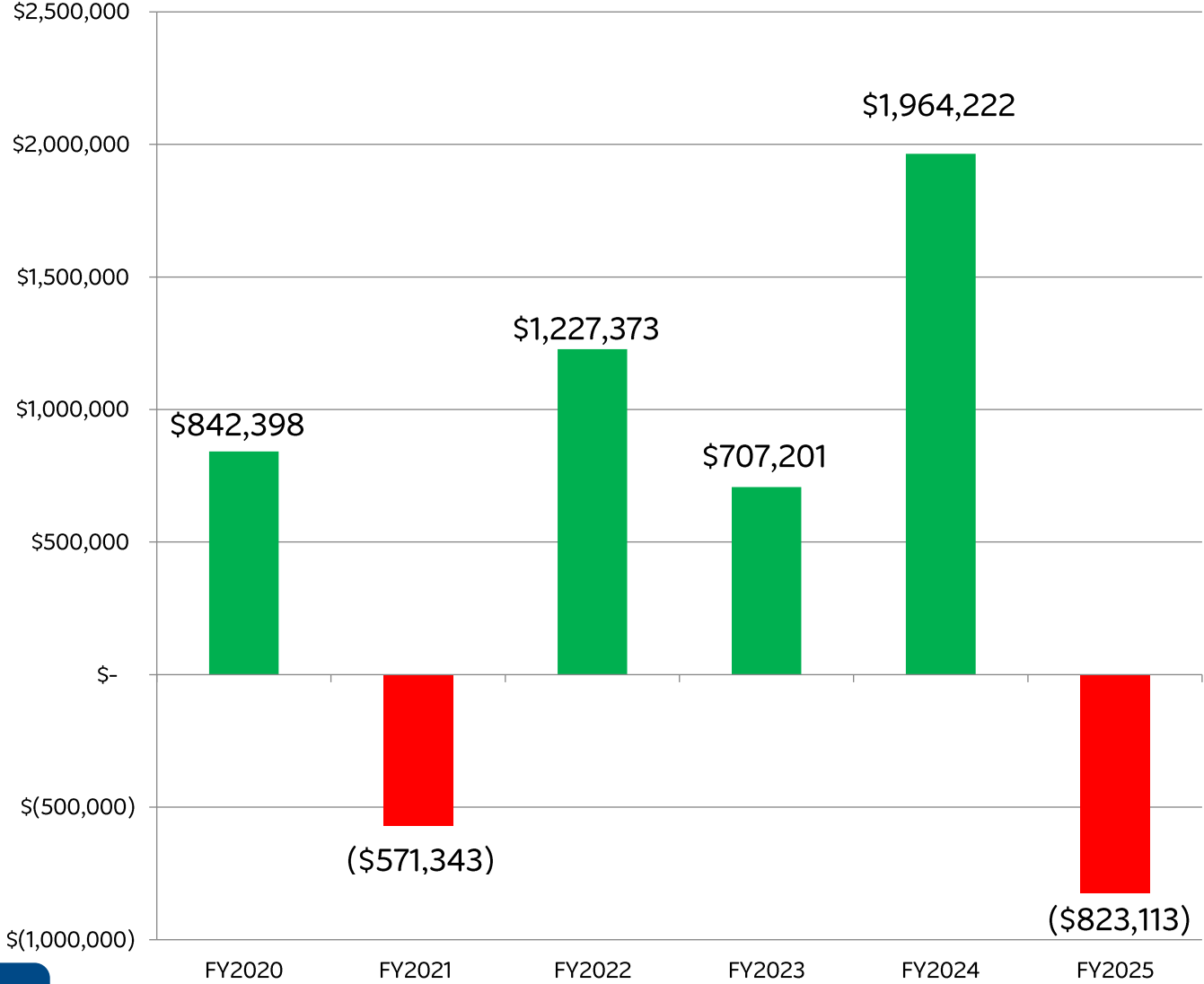


# FY2020-FY2025 Financials



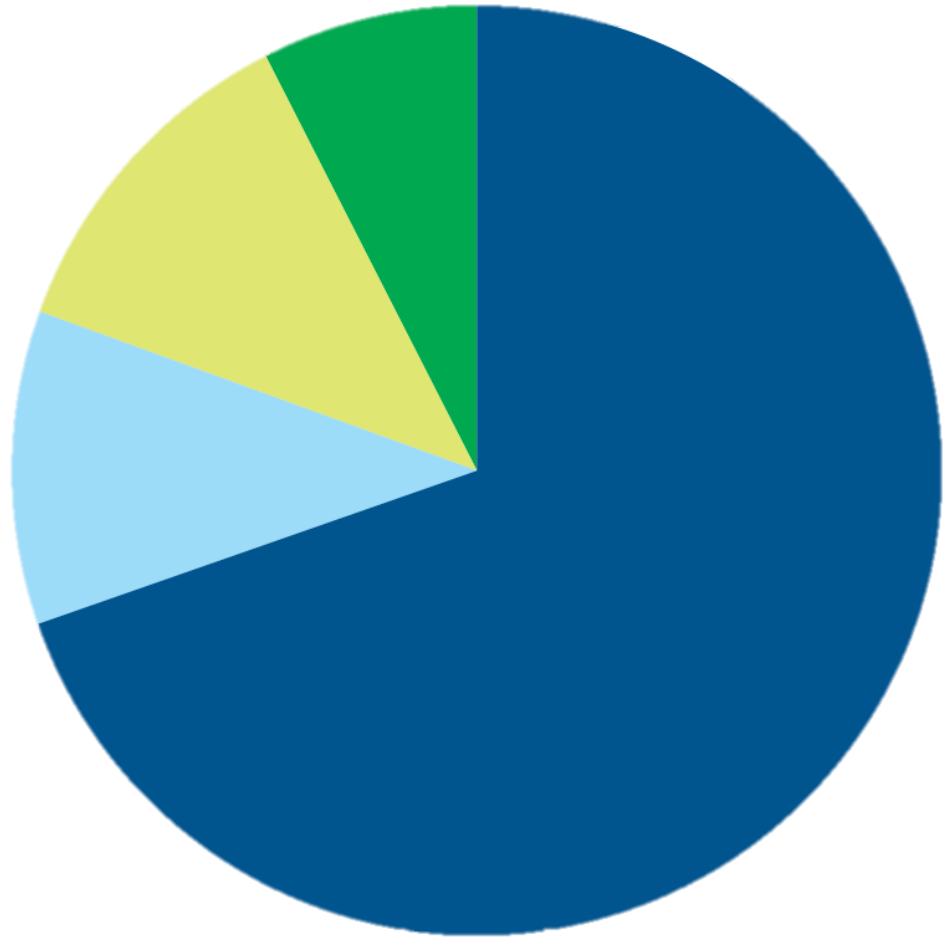
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# FY2020-FY2025 Actual Surplus/(Deficit)



# 2025 REVENUE

Total Revenue: \$19,492,960



- Product Program (Net Cost of Goods): **\$13,576,981 (70%)**
- Contributions, Bequests, Grants & Events: **\$2,125,426 (11%)**
- Program Service Fee: **\$2,328,717 (12%)**
- Merchandise Sales & Other: **\$1,461,836 (7%)**

# 2025 EXPENSES

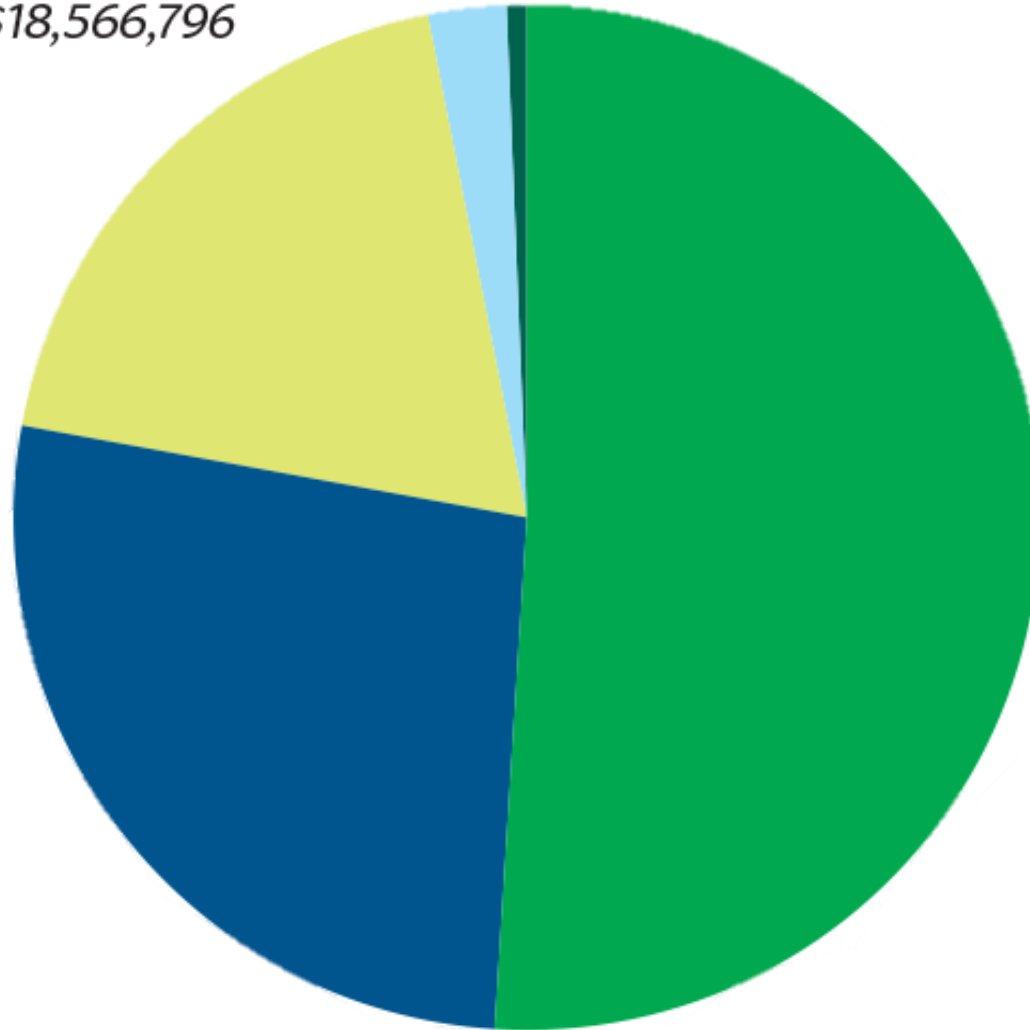
Total Expenses: \$21,545,551



- Girl Programs: **\$7,705,678 (36%)**
- Member Services: **\$6,078,554 (28%)**
- Camp Programs: **\$4,490,074 (21%)**
- General & Administration: **\$1,562,583 (7%)**
- Fundraising: **\$1,708,662 (8%)**

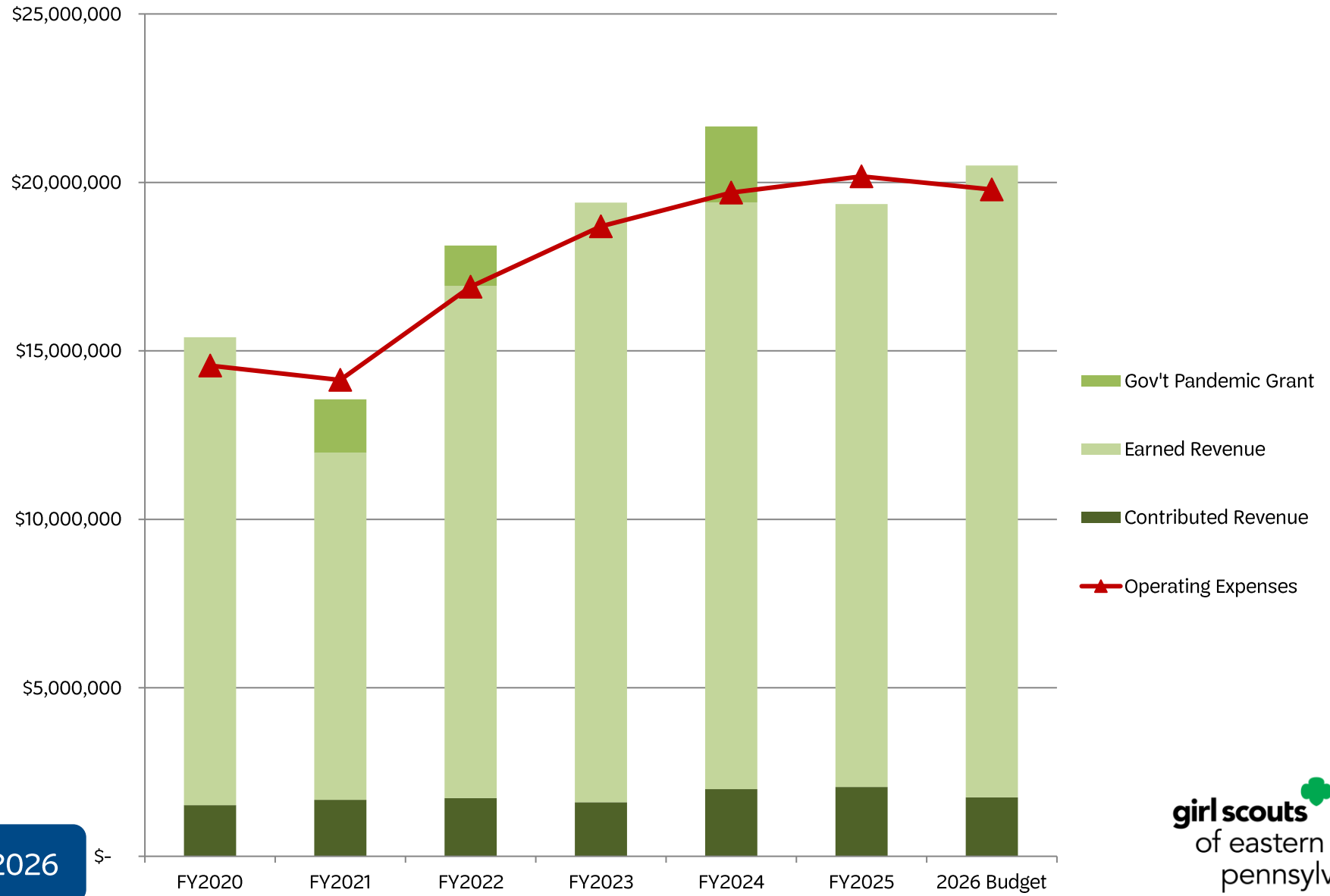
## 2025 PRODUCT PROGRAM

Total Revenue: \$18,566,796



- Benefits all Girl Scouts in Council: **\$9,469,118 (51%)**
- Cost of Goods: **\$4,989,815 (27%)**
- Troop Benefits: **\$3,533,472 (19%)**
- Girl & Adult Recognition: **\$457,613 (2%)**
- Other Direct Costs: **\$116,778 (1%)**

# FY2020-FY2025 Financials and FY2026 Budget



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# Treasurer's Report



# Management Report

**Kim Fraites-Dow**

*Chief Executive Officer*





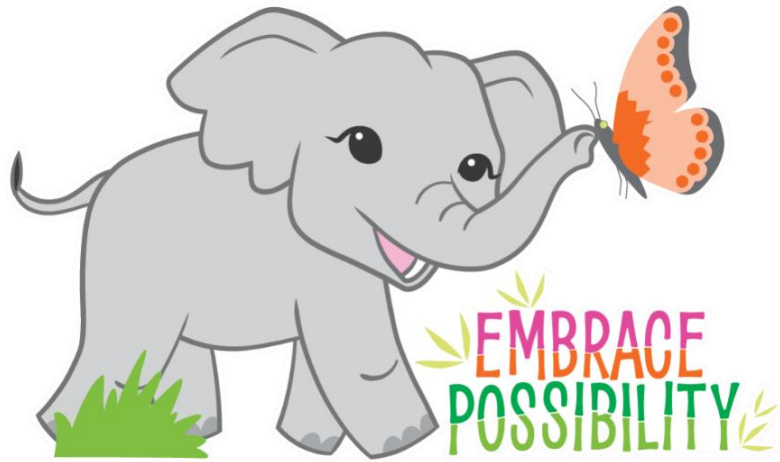
# Member & Community Excellence



# Camp & Girl Experience



# Cookies & Fall Product



# Calling All Girl Bosses



# Fund Development



# Operational Excellence



# Volunteer Experience



# Gold Award Celebration

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# GIRLZDAY

OUR WORLD, OUR WAY



# Functional Excellence



# Management Report



**Kim Fraites-Dow**

*Chief Executive Officer*





# 2026 ANNUAL MEETING

# Board Development Committee Report

Joann Gonzalez-Generals, BDC Chair



# GSEP's Board Development Committee – GY25-26



**Joann Gonzalez-Generals, Chair** - Director of the Upward Bound Program, University of Pennsylvania



**Lorina Marshall-Blake** - Retired, President of the Independence Blue Cross Foundation & Vice President of Community Affairs at Independence Blue Cross



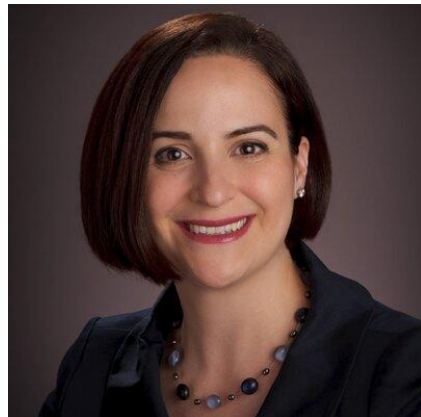
**Debbie O'Brien** - Senior VP & Market Manager at Bank of America



**Miriam Shou** - Partner, Consulting Cyber, Risk and Regulatory Data and Technology, PwC



**Anne Baum** – former CEO of Lehigh Valley Reilly Children's Hospital



**Terri Boyer** – Founding Director of the Anne Welsh McNulty Institute for Women's Leadership, Assistant Vice Provost, and Associate Professor at Villanova University



**Kathryn Epps** – President & CEO of the Fund for the School District of Philadelphia



**Sandy Faust** - Administrative Mental Health Case Manager at Service Access & Management



**Deb Walters** - Retired Pennridge School District Teacher



# 2026 Slate of Nominees

- **Board of Directors**
  - **Members-at-Large**
  - **Girl Advisors**
- **Board Development Committee**
- **Girl Delegates**



# Board Members-at-Large

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# Board Members-at-Large

1<sup>st</sup> term



**Dr. Yamil Sanchez Rivera**

# Board Members-at-Large

2<sup>nd</sup> term



**Crystal Ashby**



**Christy Barnhart**



**Stacy Broad**

# Board Members-at-Large

2<sup>nd</sup> term



**Diana Cortes**



**Lorina Marshall-Blake**

# Board Members-at-Large

3<sup>rd</sup> term



**Judy Freyer**



**Ellen Iobst**

# Board Members-at-Large: *Slate*

1<sup>st</sup> term:

**Yamil Sanchez Rivera**

2<sup>nd</sup> term:

**Crystal Ashby**

**Christy Barnhart**

**Stacy Broad**

**Diana Cortes**

**Lorina Marshall-Blake**

3<sup>rd</sup> term:

**Judy Freyer**

**Ellen Iobst**

# Girl Advisors to the Board

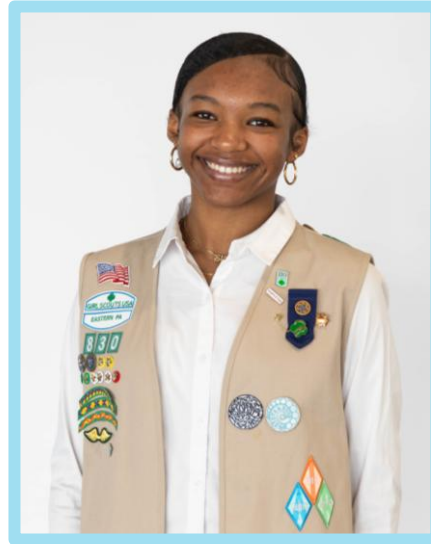
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# Girl Advisors to the Board



**Margot Ferrara**



**Sira Powell**



**Claire Titus**

# Girl Advisors to the Board: *Slate*

**Margot Ferrara**

**Sira Powell**

**Claire Titus**

# Girl Advisors to the Board

*pinning ceremony*



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# Board Development Committee

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# Board Development Committee

Non-Board Volunteer of the BDC



**Anne Baum**

1<sup>st</sup> term

# Board Development Committee: *Slate*

**Anne Baum**

# Girl Delegates



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# Girl Delegates



**Indira Bhoj**



**Sophia Frederico**



**Gwendolyn Harding**



**Fiona Harvey**



**Kaylee Heller**

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# Girl Delegates



**Riviera Heubach**



**Emma Hui**



**Clare Jordan**



**Shipra Kapoor**



**Eliana Kelberg-Gross**

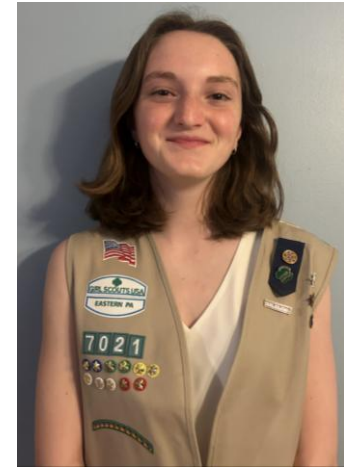
# Girl Delegates



**Kayla Kelberg-Gross**



**Brinkley Kelsey**



**Anja Montich**



**Lylah Morris**



**Emma Norquist**

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# Girl Delegates



**Hansika Potti**



**Samantha Pumphrey**



**Mackenzie Robinson**



**Emma Solomon**



**Jocelynn Spengler**

# Girl Delegates



**Diahna Stubbs**



**Emilie Vath**



**Harmony Swan**



**Alexa Weatherwax**



**Aydin Syed**

# Girl Delegates



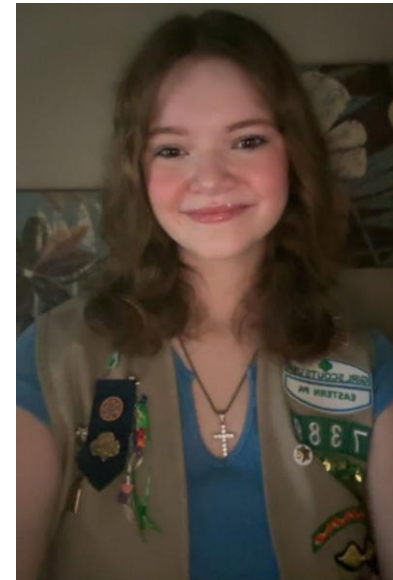
**Hannah Worthington**



**Ella Young**



**Elena Yerrington**



**Taegan Zimany**



**Ivana York**

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# Girl Delegates: *Slate*

**Indira Bhoj**  
**Sophia Frederico**  
**Gwendolyn Harding**  
**Fiona Harvey**  
**Kaylee Heller**  
**Riviera Heubach**  
**Emma Hui**  
**Clare Jordan**  
**Shipra Kapoor**  
**Eliana Kelberg-Gross**

**Kayla Kelberg-Gross**  
**Brinkley Kelsey**  
**Anja Montich**  
**Lylah Morris**  
**Emma Norquist**  
**Hansika Potti**  
**Samantha Pumphrey**  
**Mackenzie Robinson**  
**Emma Solomon**  
**Jocelynn Spengler**

**Diahna Stubbs**  
**Harmony Swan**  
**Aydin Syed**  
**Emilie Vath**  
**Alexa Weatherwax**  
**Hannah Worthington**  
**Elena Yerrington**  
**Ivana York**  
**Ella Young**  
**Taegan Zimany**

# Girl Delegates

*pinning ceremony*



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# 2026 ANNUAL MEETING



# Top Cookie Sellers



**Bunmi Ojikutu & Kathy Killian**  
*Members, Community Excellence Committee*

# Top Cookie Sellers: *Daisies*



**Cecilia G. – 2,791 boxes**



**Brooklyn W. – 1,568 boxes**



**Sophia W. Z. – 1,546 boxes**

# Top Cookie Sellers: *Brownies*



**Isabelle B. – 2,005 boxes**



**Madison P. – 2,004 boxes**



**Ja'Khari C. – 1,720 boxes**

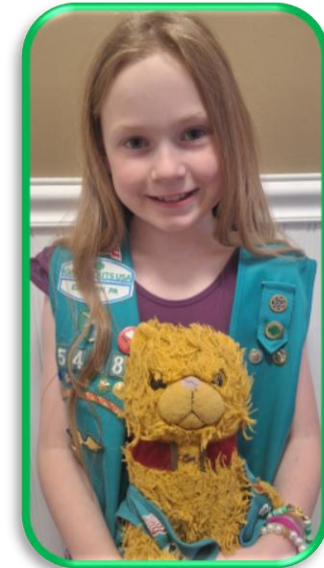
# Top Cookie Sellers: *Juniors*



**Lily D. – 5,004 boxes**



**Chloe W. – 2,608 boxes**



**Jordan F. – 2,607 boxes**

# Top Cookie Sellers: *Cadettes*



**Scootaloo L. – 3,851 boxes**



**Maci B.– 2,727 boxes**



**Nia B. – 2,607 boxes**

# Top Cookie Sellers: *Seniors*



**Diahna S. – 6,088 boxes**



**Jocelyn B. – 3,014 boxes**



**Lylah M. – 2,822 boxes**

# Top Cookie Sellers: *Ambassadors*



**Abigail C. – 2,150 boxes**



**Adriana S. – 1,798 boxes**



**Chloe T. – 1,564 boxes**

# Top Cookie Seller in each Region



**Diahna S.**  
Region 1  
*(Philadelphia)*



**Jocelyn B.**  
Region 2  
*(Berks, Chester,  
and Delaware counties)*



**Lily D.**  
Region 3  
*(Bucks, Carbon, Lehigh, Montgomery, and Northampton counties)*



THANK

YOU



# Award & Scholarship Recipients

A decorative graphic consisting of a variety of colorful shapes including stars, flowers, and abstract patterns in shades of green, blue, purple, pink, and light blue, arranged in a curved, upward-sloping path across the top and right side of the page.

**Mary Beth Biddle**

*Board Member-at-Large  
Member, Scholarship Committee*

**Deb Walters**

*Board Development Committee member  
Co-Chair, Adult Camping Weekend*

# The Union League of Philadelphia:

## *Good Citizenship Award*



# The Union League of Philadelphia:

## *Good Citizenship Award*

**Bella Barecchia**

**Sydney Brown**

**Corinne Chapolini**

**Fiona Harvey**

**Ameila Deibel**

**Ashley Eiss**

**Katie Freed**

**Isabella McPherson**

**Margaret Meyers**

**Anja Montich**

**Riya Patel**

**Madison Plessner**

**Leah Pontzer**

**Ellia Sales**

**Carissa Schlegel**

**Simra Siddiqui**

**Claire Titus**

**Sydney Vance**

**Alexa Weatherwax**



# Scholarships!



*Dotti Martin*  
*Educational Scholarship/Destination Fund*

**Evangeline  
Juliet John Francis  
Kennedy**



*Elizabeth G. Dorsett Memorial Scholarship*

**Evangeline  
Juliet John Francis  
Kennedy**



*Janet and Solomon Eshner Scholarship*

**Skye Sargent-Thomas**



*Judy Borie Award*

**Akshara Anirudh**



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# Kiwanis Scholarship



**Gisele Albert**



**Abigail Greenberg**

*Maurice Seltzer Science and Math Award*

**Allison Auld**



*Monae Ragsdale-Mabrey Memorial Scholarship*

**Korpo Kpadehyea**



## *Muriel E. Lehman Award*

**Nikki Gao**



# *Renée Carol Harper Memorial Scholarship*

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*Renée Carol Harper Memorial Scholarship*

**Skye Sargent-Thomas**



# GSEP Graduating Senior Scholarship



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# *GSEP Graduating Senior Scholarship*



**Gisele Albert**



**Sarah Awadalla**



**Patricia Buckner**

# *GSEP Graduating Senior Scholarship*



**Brielle Burns**



**Madelynn Dilliard**



**Abigail Greenberg**

# *GSEP Graduating Senior Scholarship*



**Kinsley Jackson**



**Katelyn Orkin**



**Kate Orr**

# *GSEP Graduating Senior Scholarship*



**Miranda Read**



**Aarna Singh**



**Gillian Smith**



# 2026 ANNUAL MEETING

# Recognition of Bronze, Silver, & Gold Award Girl Scouts



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# Board Chair's Closing Remarks



**More Adventure**

**More Friendship**

**More Fun**

**Renew Today!**



*With more prizes being announced on May 15, May 31, June 15... and a GRAND PRIZE in June!*

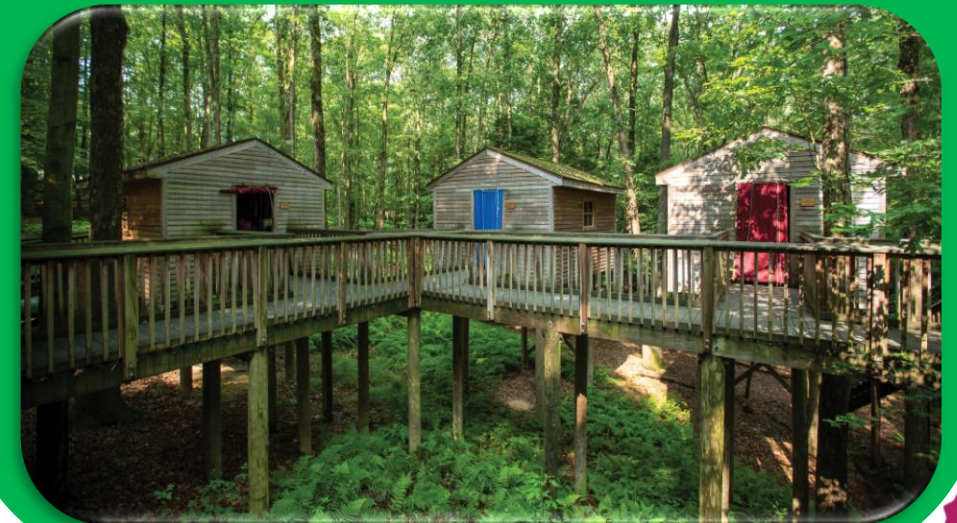


**New Build-a-Bear Parties!**

Book your party or individual appointment today!



**Rent a camp!**



**GSEP  
Print Shop**



# Join us at camp!



***Now's the time!***

# **Election of Service Unit Delegates & Service Unit Alternates by August 31<sup>st</sup>!**





**Thank you!**



# 2026 ANNUAL MEETING