

2019 ANNUAL MEETING

Girl Scouts of Eastern Pennsylvania



WELCOME

GIRL SCOUTS

Call to Order



Opening Ceremony



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2019 Governance Award

2019 Governance Award

- Dianne Rotwitt



2019 Governance Award

- Leslie Stiles



Mission Moment

Brownie/Junior Troop 7886 of Narberth

**Girl Scout Junior Maddie F.
Girl Scout Brownie Matilda M.**

Troop Leader Missy French

Mission Moment – Girl Scout Troop 7886



*Representative Daley welcomes
Narberth Girl Scout Troop
Pennsylvania State Capitol-March 18, 2019*

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Mary Scout

Parliamentary Rules

Deb Walters, Secretary

Quorum Report

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Meeting Agenda

Call to Order

Opening Ceremony

Mission Moment: Governance Award and
Take Action Project

Overview of Parliamentary Rules

Report of Quorum

Approval of the Minutes Committee

Appointment of Tellers

Governance Report

Treasurer's Report

Management Report

Board Development Committee Report –
Presentation of the Slate

Board of Directors: Officers

Board of Directors: Members-at-Large

Board of Directors: Girl Advisors

Board Development Committee Members

Girl Delegates

Girl Delegate Pinning Ceremony

Top Cookie Sellers, Scholarship, and Award
Recipients

Adjournment

Debbie Hassan, Board Chair

Approval of the Minutes Committee
Appointment of Tellers

Governance Report

Delegate Meeting Recap

New Cookie PSA

Unleash Strong

Delegate Meeting Recap

Delegate Meeting Recap

Questions? Email: governance@gsep.org

New Cookie PSA

“Lessons that Last a Lifetime”





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Governance Report

Unleash Strong

Special Acknowledgements

Girl Advisors

Final Term Board Members

2019 ANNUAL MEETING

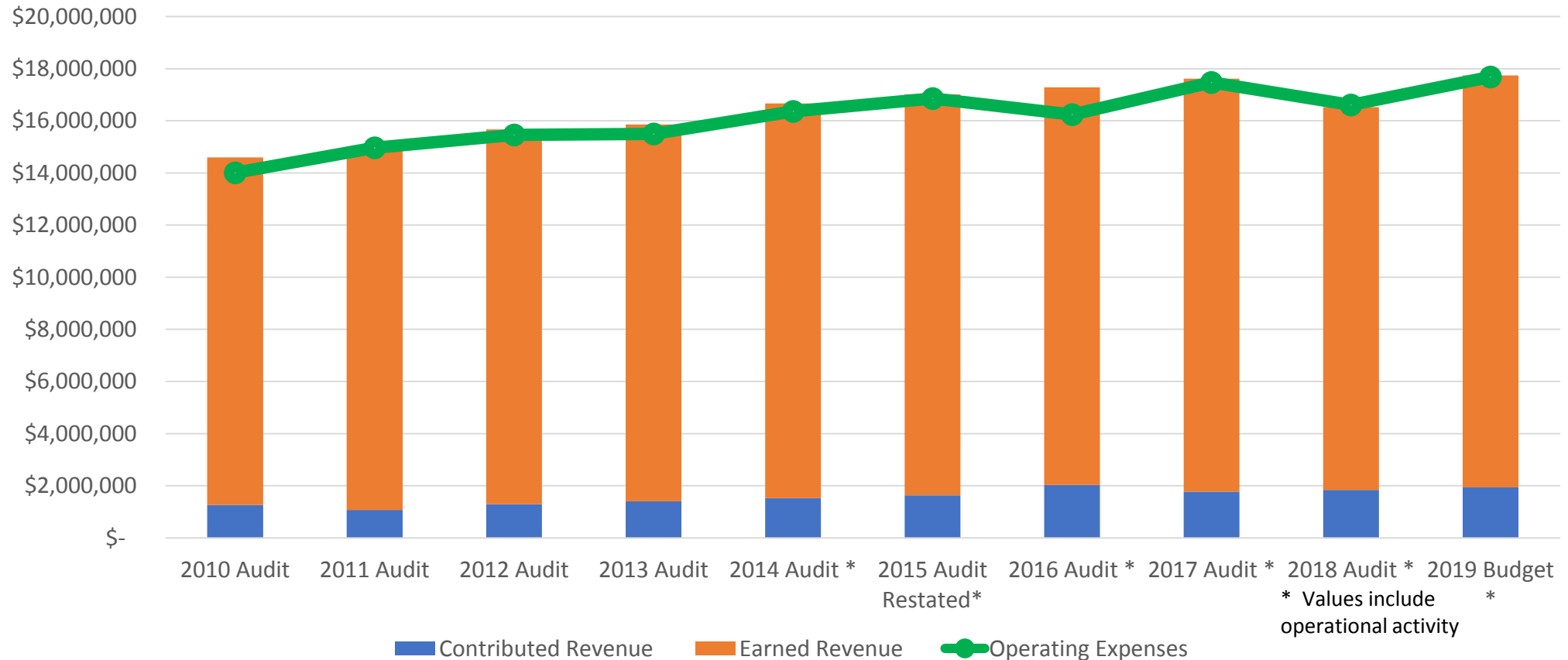
Girl Scouts of Eastern Pennsylvania



Maria Kraus, Finance Committee Chair

Treasurer's Report

2009-2018 Audited Financials and 2019 Budget



2018 Revenue



2018 Total Revenue: \$16,527,286

- 1%** United Way: \$156,680
- 6%** Merchandise Sales & Other: \$973,256
- 10%** Contributions, Bequests, Grants & Events: \$1,682,265
- 12%** Program Service Fee: \$1,910,043
- 71%** Product Program (Net Cost of Goods): \$11,805,042

2018 Expenses

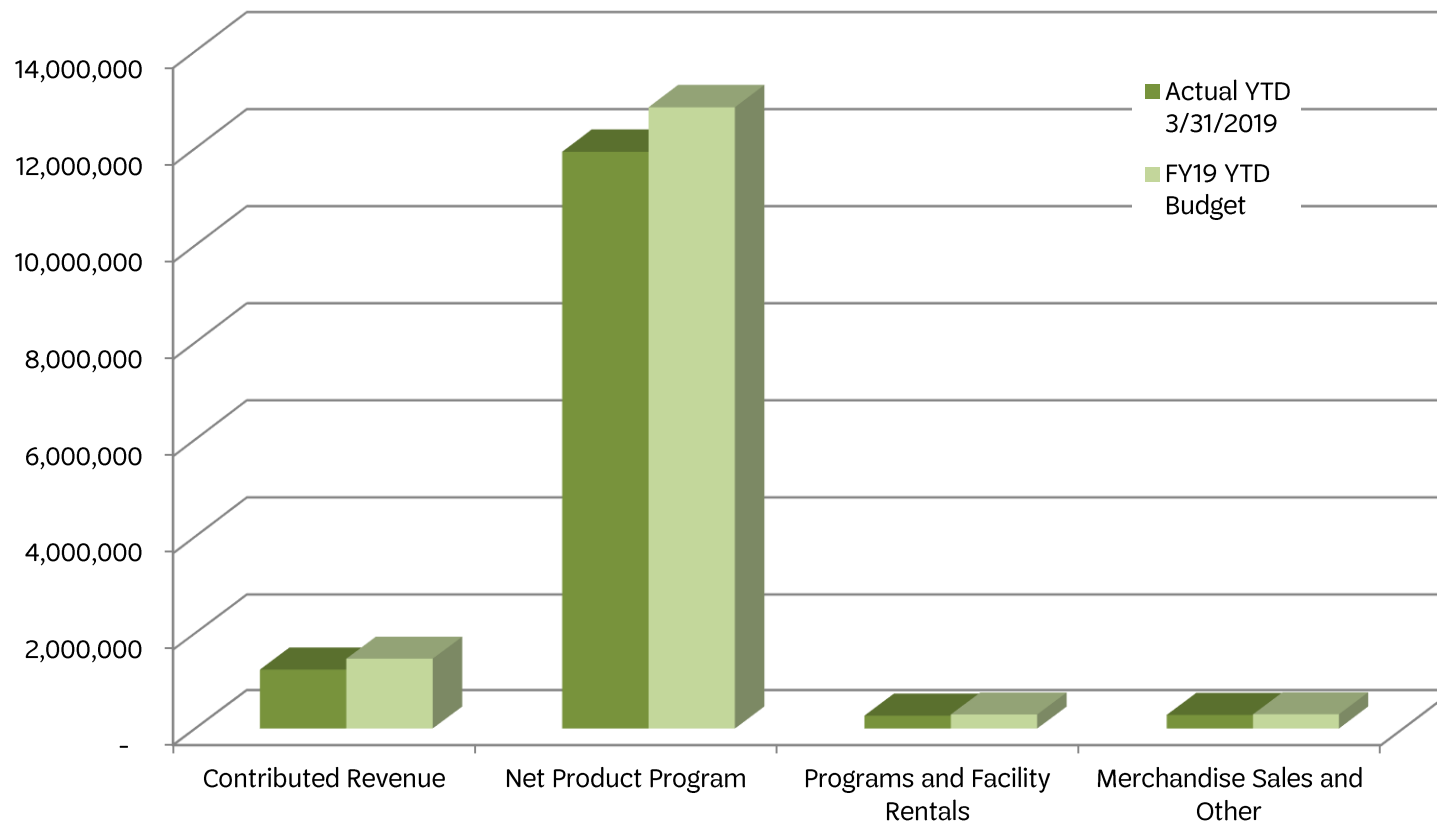
2018 Total Expenses: \$16,607,706



2018 Product Program Revenue



FY2019 Year to Date: Actual vs. Budget through March 2019



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Kim E. Fraites-Dow, CEO

Management Report

Unleash Strong

Mission: To build girls of courage, confidence and character, who make the world a better place.

Movement

Ensure every girl in our nine county footprint is aware of and has access to the full Girl Scouts Leadership Experience.

Membership

Achieve sustainable membership growth through troop formation, reaching 90% of the annual girl membership goal by December 31st.

Money

Continuously reinvest in the girl and volunteer experience by generating a six-figure surplus through increased revenue and optimized resource utilization.

Leadership for the Future: *Year 2*

Goal 1

Our Organization: Build a learning and growing culture that enhances the contributions of the GSEP staff and leadership.

Leadership for the Future: *Year 2*

Goal 2

Communications: Advance a clear message and build community around GSEP programs, experiences and impacts.

Leadership for the Future: *Year 2*

Goal 3

Girl Experience: Position GSEP as the premier organization for girls to build leadership, confidence, independence and community.

Leadership for the Future: *Year 2*

Goal 4

Volunteer Experience: Position GSEP as a rewarding and sought-after volunteer experience.

Leadership for the Future: *Year 2*

Goal 5

Financial Sustainability and Revenue Enhancement:
Optimize revenue sources and uses.

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Susan Mucciarone, Chair

Board Development Committee

Board Development Committee Members

Board Members:

Susan Mucciarone, Chair
Loraine Ballard Morrill
Debbie O'Brien
Deb Walters

Non-Board Members:

Mary Beth Biddle
Ann Thornton Field
Clare Freimuth
Kathryn Nordick
Miriam Shou

2019 Slate of Candidates

Board: Officers

Board: Members-at-Large

Girl Advisors to the Board

Board Development Committee Members

Girl Delegates

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Board of Directors: Officers

Slate

Chair

Debbie Hassan
Re-election



First Vice Chair

Maria Kraus
Nominee



Vice Chair

Ann Donley
Nominee



Vice Chair

Lorraine Ballard Morrill
Nominee



Treasurer

Rick Perkins
Nominee



Secretary

Deb Walters
Re-election



Board: Officers

The Vote



Board: Members-at-Large

Slate

Member-at-Large

Anne Baum
Nominee



Member-at-Large

Marlene Beers Re-Election



Member-at-Large

Harris Bock
Re-Election



Member-at-Large

Terri Boyer
Nominee



Member-at-Large

Fusun Bubernack
Nominee



Member-at-Large

Dawn Chavous
Nominee



Member-at-Large

Joann Gonzalez-Generals Re-Election



Member-at-Large

Stephanie L. Kosta
Re-Election



Member-at-Large

Rita Lee
Re-Election



Member-at-Large

Sophia Lee
Nominee



Member-at-Large

Nicole LeVine
Re-Election



Member-at-Large

Toni Miller
Re-Election



Member-at-Large

Susan Mucciarone Re-Election



Member-at-Large

Kathryn Nordick
Nominee



Member-at-Large

Emily Turner
Nominee



Board: Members-at-Large

The Vote

Girl Advisors to the Board of Directors

Slate

Girl Advisor

Nya Cherry



Girl Advisor

Brianna Davis



Girl Advisor

Sydney Machion



Girl Advisors

The Vote

Board Development Committee

Slate

Board Development Committee

Susan Mucciarone

Chair

Board Member

Re-Election



Board Development Committee

Anne Baum
Board Member
Nominee



Board Development Committee

Mary Beth Biddle
Non-Board Member
Nominee



Board Development Committee

Michele Box

Non-Board Member
Nominee



Board Development Committee

Debbie O'Brien
Board Member
Re-Election



Board Development Committee

Deb Walters
Board Member
Re-Election



Board Development Committee

The Vote



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Girl Delegates

Slate

Girl Delegates

Samantha Alfieri
Purvi Bharne
Anika Chaudhary
Audrey Craig
Riley Dauber
Mia Diewald
Ashlyn Fiorellini
Mckinley Frees
Miranda Gonzalez
Mikayla Havers

Megan Hughes
Adrienne Keener
Jessica Mabus
Grace Matthews
Alicia Morgan
Rachel Omlor
Emmerson Piacine
Natasha Ray
Christian Roach
Samantha Robovitsky

Shayla Rohr
Jenaye Saunders
Rachel Sbar
Suzanne Schleig
Catherine Shea
Emily Simkovich
Anusha Sindia
Brenna Veitz
Margaret Wade
Sereina Williams

Girl Delegates

The Vote

Girl Delegate Pinning Ceremony

Debbie Hassan, Chair

Susan Mucciarone, Board Development Committee Chair

Km E. Fraites-Dow, CEO

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Top Cookie Sellers

Daisies

Scotaloo Laudenslager – 3,617 boxes

Sariya Jones – 1,520 boxes

Audrey Carroll – 1,500 boxes

Top Cookie Sellers

Brownies

Stella Perez – 3,679 boxes

Nyomi Wright – 2,215 boxes

Natalie Hawks – 2,112 boxes

Top Cookie Sellers

Juniors

Cerys Jones – 3,505 boxes

Jaylynn Peppel – 2,392 boxes

Ava Kendig – 2,109 boxes

Top Cookie Sellers

Cadettes

Kayla Everett – 3,502 boxes

Leah Trusty – 3,099 boxes

Simone Johnson – 2,500 boxes

Top Cookie Sellers

Seniors

Nialah Miller – 3,512 boxes

Rachael Thornton – 3,202 boxes

Priya Cue – 2,016 boxes

Top Cookie Sellers

Ambassadors

Brianna Davis – 3,503 boxes

Arieanna Simmons – 3,500 boxes

Shana Brennan – 2,909 boxes

Top Cookie Sellers at Each Age Level: Choose Your Own Adventure!

Daisy Scootaloo Laudenslager

Brownie Stella Perez

Junior Cerys Jones

Cadette Kayla Everett

Senior Nialah Miller

Ambassador Brianna Davis

Top Cookie Sellers – Board Chair Challenge!

Daisy **Scotaloo Laudenslager**

Cadette **Kayla Everett**

Brownie **Stella Perez**, *the highest
cookie seller in the Council!*

Senior **Nialah Miller**

Ambassador **Brianna Davis**

Junior **Cerys Jones**

Ambassador **Arieanna Simmons**



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Union League of Philadelphia Good Citizenship Award Banquet



Award Recipients

Union League of Philadelphia Good Citizenship Award

Samantha Alfieri
Alexis Calloway
Nya Cherry
Brianna Davis
Ashlyn Fiorellini
Miranda Gonzalez
Molly Hughes

Elena Hume
Madison Kocher
Lena Kugelman
Zenia Masani
Grace Matthews
Madisyn Miller

Bridget Monaco
Alicia Morgan
Isabella Scipioni
Catherine Smith
Alainna Welty
Mary Wilson
Lauren Woolley

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Scholarship Recipients

Reneé Carol Harper Memorial Scholarship

Arieanna Simmons

Scholarship Recipients

Judy Borie Award

Marlowe Gardner

Scholarship Recipients

Elizabeth G. Dorsett Memorial Scholarship

Hope Walsh

Scholarship Recipients

Janet and Solomon Eshner College Scholarship

Kayla Davis

Scholarship Recipients

Margaret Glenn Estey Award

Nya Cherry

Elena Hume

Isabella Scipioni

Hope Walsh

Scholarship Recipients

Maurice Seltzer Science and Math Award

Molly Hughes

Scholarship Recipients

Muriel E. Lehman Award

Isabella Scipioni

Scholarship Recipients

Kiwanis Scholarship

Bridgette Lang
Emma Shellenberger

Scholarship Recipients

Monae Ragsdale-Mabrey Scholarship

Kayla Davis

Scholarship Recipients

Dotti Martin Educational Scholarship/Destination Fund

Abigail Caruso

Scholarship Recipients

The Girl Scouts of Eastern Pennsylvania Graduating Senior Scholarship

Emma Benning
Abigail Caruso
Marlowe Gardner
Alexis Gordon

Katelyn Graver
Jacqueline Johnson
Bridgette Lang
Kathryn Myer
Michelle Pellegrino

Kareena Rogers
Natalie Wang
Maddie Wickel
Emma Woerle

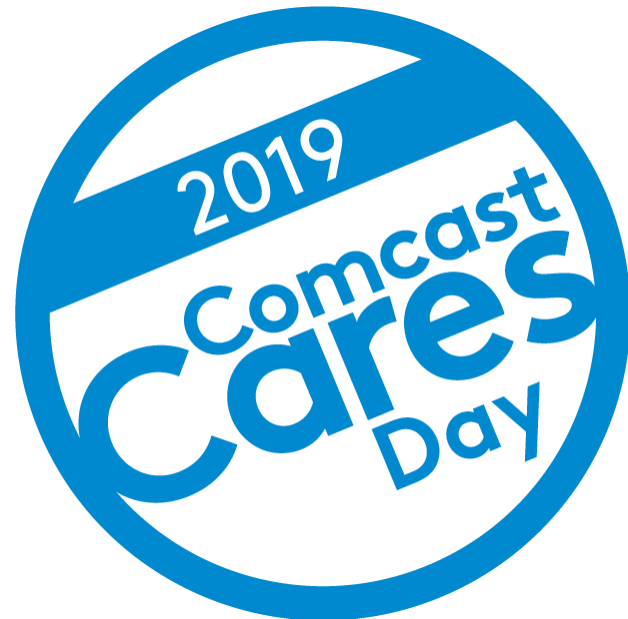
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Comcast Cares Day

Lunch is being served in Smith Lodge.



Meeting Adjourned



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